Notice inviting Offers for Bancassurance Alliance.

Bombay Mercantile Co-operative Bank Ltd. invites proposals from eligible Insurance Companies to form new Bancassurance Alliances to solicit their Life and General Insurance products.

The interested insurance companies shall incorporate the following aspects, including all other general details, in the proposal to be submitted to the MPS Department at Bombay Mercantile Co-operative Bank Ltd., 78, Mohammedali Road, Mumbai-400 003, in a sealed cover, before 28 May 2025. Soft copies containing the proposal and product brochures should be sent to mpsd@bmcbank.co.in

- 1. Year of inception
- 2. Number of branches
- 3. Market rank
- 4. Market share
- 5. CAGR
- 6. AUM
- 7. Gross Written Premium
- 8. Claim Settlement Ratio
- 9. Level of technical support regarding access to applications, CRM, etc.
- 10. Methods and periodicity of sharing business MIS
- 11. Mapping of your FLS with our branches
- 12. Co-branding
- 13. Clarity about payouts
- 14. Details of bancassurance alliances with other co-operative banks
- 15. Specific condition; if any

In case of any query, you may please contact:

Mr. Nasimul Hasan Khan

Dy. General Manager (Head, MPSD and Insurance Vertical)

Cell No. 9426032001

Email: mpsd@bmcbank.co.in